



A socially responsible way to purchase products and services



Introduction from our Chairman



EVE Trades combines business dynamism with the development of the social capital of individuals. A fantastic mission for any organisation to undertake!

Year one has been a challenge for everyone involved with EVE Trades. A new company, regime and board, coupled with the need to adapt to changing commercial pressures, while keeping a tight rein on finances has not been easy. For the Chief Executive Claire Eden and her team to have managed the business and made great strides in many areas is a tremendous achievement. Elsewhere in this report you will read more about those specific challenges and achievements.

I would like to pick out two of the many achievements from the past year to illustrate how EVE Trades has adapted to the challenges it faces. For Person 2 Person to survive in a highly competitive environment it has been necessary to make important changes to staff terms and conditions. Similarly Barista has expanded its business by taking on new opportunities.

The links with Framework underpin everything everything that EVE Trades does. We could not operate without the financial support offered by our parent company.

The Framework Board members who have become involved with EVE Trades governance have needed to adopt a different mind-set to enable them to assist the Chief Executive in developing the commercial aspect of the business, while continuing to meet the challenges required of the EVE Trades Board. We have been greatly assisted by the commercial expertise brought to the table by the independent board members. Balancing commerce and governance has been a new discipline for us all.

It is a privilege to be involved with EVE Trades and to have worked alongside such a dynamic team led by Claire and to be part of a new group of individuals brought together to oversee EVE Trades' governance.

I strongly believe that the skill and commitment of individuals in EVE Trades, coupled with the vision and leadership from senior management, puts the organisation in a strong position to grow and survive the undoubted challenges of the future.

Peter Jackson [CHAIRMAN EVE TRADES BOARD]

Introduction from our Chief Executive

"A socially responsible way to purchase products and services"



WHAT ARE WE?
Definition of a Social Enterprise: A social enterprise operates like a business, produces goods and services for the market, but manages its operations and redirects its surpluses in pursuit of social and environmental goals.

WHO ARE WE?
EVE Trades CIC was incorporated in January 2012 and comprises eight social enterprises, a training centre and two social inclusion projects.

WHY ARE WE?
EVE Trades provides opportunities for vulnerable and socially excluded people to access training, work placements, volunteering and employment.

WHAT DO WE DO?
EVE Trades provides professional, cost effective and ethical services to private individuals and to the commercial, statutory and third sector organisations across the East Midlands. Some of our valued customers are present in this annual report and we thank them for their fantastic insight and feedback.

The first 12 months of trading has been an enormous challenge with a great deal of learning along the way. EVE Trades has a fantastic, hard working and committed workforce, in particular the management team who have made it possible.

This annual report serves as a guide to the individual enterprises and elements within EVE Trades explaining what we do, why we do it and the life-changing impact we are having in your communities.

Claire Eden [CHIEF EXECUTIVE]

By purchasing our services you are helping to support vulnerable people in your community. Where possible our products are locally sourced, recycled, ethical and fair trade.

100,000
coffees sold

87
people get a
reference and a
work history



There are three Barista coffee shops in Nottinghamshire - Outram Street in Sutton in Ashfield; Woodthorpe Grange Park in Nottingham and the Hub in Worksop. **All three Barista's give you the ultimate coffee experience in beautiful surroundings.**

Barista is famous for its delicious hot drinks and good food. From intense espressos for the ultimate coffee hit to smooth, chocolatey mochas there is usually something for everyone to enjoy.

As well as delicious coffee, Barista also serves tasty soups, paninis, jacket potatoes and baguettes made with farm fresh ingredients. A trademark of Barista are the gorgeous cakes and pastries, all made and delivered daily, by Barista's sister catering business - Bitesize.



"As a former bricklayer I never thought I'd end up working in a coffee shop but I absolutely love it. I was homeless in the past but now things are going alright again. I enjoy working here and I know it is good for me. I really like the interaction with customers and the variety that comes with working in a busy cafe. I have always enjoyed cooking and now have the chance to pass some of my skills to other people."

Simon [EMPLOYEE]

"In the future I think I'd like to open my own cafe so working here is great. I've been out of work and coming here has definitely helped me to get more confidence and develop my skills – it really is a great environment to work in."

Luke [VOLUNTEER]



"I can't praise Barista and the staff here enough. I come here every week and find the food and customer service to be second to none. It's the little things that make a big difference, like making things specially and adding things that aren't on the menu. It's also really child friendly and relaxing. I have told pretty much everyone I know about it."

Lisa [CUSTOMER AND MUM]



bitesize

eveTRADES 

87
people learn
new catering
skills

14,000
sandwiches
made

Serving Nottinghamshire since 2007, Bitesize is a catering social enterprise.

Bitesize creates bespoke buffets and canapé menus to suit every occasion, diet and cultural requirement. Some of the highlights of the year include catering for 500 of the Lord Lieutenants guests at Southwell Minster and serving canapés at an awards ceremony hosted by Nottingham Building Society.

During the six years of trading Bitesize has been instrumental in teaching catering skills to hundreds of volunteers and trainees, some of whom now hold senior positions within EVE Trades and other catering businesses.

bitesize



"I have 30 years' experience in catering but I started here as a volunteer after being unemployed for two years because of ill health. When you've been out of work for that long it is daunting to get back in but I really enjoyed it here and have since started to work full time. It has been so nice be able to pass on some of that knowledge to other people - even if they are just going to use it at home. But what I enjoy most about working here is the interaction with the people. We have all had difficulties in the past but we all bring different things to the table. Most importantly we are making food to a really high standard that people want to eat." **Caz** [EMPLOYEE]

"It can get a bit hectic but I really enjoy it here. I was unemployed for more than a year and that got me down, but after coming here I do feel a lot more confident in my ability to do new things and meet new people. I would really recommend Bitesize to anyone even if they don't want to work in catering. It's been really good to learn new skills and mix with a wide range of people - I've even told my mates to get involved!"

Dean [VOLUNTEER]

"I would like to pass on thanks to Annemarie for all her help and the two guys who delivered the buffet; they were both professional and courteous. I have already recommended Bitesize to the staff at the town hall and have left some of your leaflets."

David Newton [DOUBLE IMPACT]



36
live music
events

90
people undertaking
arts and media
training

outramstreet
ARTS AND MEDIA STUDIOS

The Outram Street Arts and Media Studios has seen many changes in 2012, including a change of name and the dissolving of our partnership with Confetti Institute of Creative Technologies.

Every cloud has a silver lining and we have taken this opportunity to establish ourselves as **the creative hub of Sutton in Ashfield with our state-of-the-art recording studio and iMac Suite.**

In addition the studios provide a venue for arts and media events including the Sutton Sessions, a series of gigs celebrating the talents of local bands and artists.

"The centre provides so much opportunity for local people that was just not here before. My mum, for example, would never have dreamed of going to a live music event before the Sutton Sessions started here - now she comes all the time.

It is a real social hub and there is nothing like it anywhere else in the area. I really think it has made a huge impact and that the town would be a much poorer place without it. It provides opportunities for local people to show what they can do."

Joanne Webster
[VOLUNTEER]

"Being able to hold the event in such a great space as the Live Room at the Outram Street Studios, and record it using their brand new equipment, was a great start to a collaboration between our two organisations and we look forward to recording a series of programmes in this studio."

James Finlayson
[TAKEOVER RADIO STATION MANAGER]



"Last year I had the pleasure of taking part in an event at the Outram Street Arts and Media Studios which was organised by Take Over Radio and I have to say I was incredibly impressed with the site on my first visit. It's great that we now have such a wonderful facility here in Ashfield and I hope it can go from strength to strength over the coming years. It is easier sometimes to moan about the things that we haven't got and rather than celebrate what we have but in this case I'm incredibly proud the centre is based in Ashfield." **Gloria De Piero** [MP]



Bike Club is a bike recycling project that teaches cycle maintenance to unemployed and vulnerable people.

The unique thing about Bike Club is that it affords people the opportunity to gain new skills, **make new friends, increase their confidence and keep the bike they have been working on!**

Highlights of 2012 include a grant award from the Big Lottery Reaching Communities initiative that has enabled us to take on a trainee, increase the number of sessions run, deliver the project to more vulnerable people and set up community cycle hubs across the region.

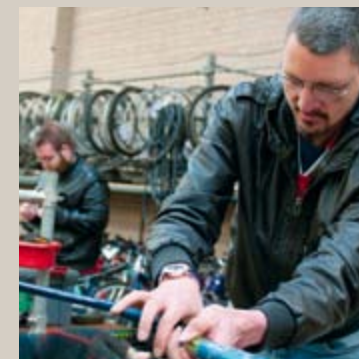


132
people reduce
isolation

465
bikes
saved from
landfill

bikeclub

eveTRADES 



"I have had troubles in the past because of my learning disability and was referred here by my residential home. I have struggled in group situations before and didn't know how I would get on, but I have really enjoyed it. I enjoyed working with tools rather than bits of paper and was quite good at it. My bike gets plenty of use as I have now enrolled on another course."

Jason

"I have never worked because of my learning disability, but this course is fantastic. I have learned new skills and feel more confident about my ability to do things on my own. I suppose it makes me think of the things I can do rather than things I can't do. This course is really fantastic and it has really been a privilege to work with the tutors." **Mark**

"I have schizophrenia and have been unemployed for a long time. I like cycling and wanted to learn more about how bikes were maintained. After I finished my bike I stayed on to help others with theirs. I really enjoyed the course and think it has really helped me." **Simon**



Fix It is a gardening and DIY business, led by experienced craftspeople, and working with a wide range of customers - from third sector partners to private businesses to individuals.

Fix It delivers contract gardening, void management, property maintenance and specially commissioned services for individual clients. Fix It employs trained gardeners and builders who each mentor and instruct unemployed people seeking work experience.

39
people learn
to work as
a team

420
miles of
lawn cut

fixit



"I began working with Fix It when I completed my alcohol detox. I was very depressed and didn't really give a monkeys whether I lived or died, but coming here has really changed my life. I have rediscovered old skills and now I am flourishing. I've got new friends and I am as happy as 'owt! I've got more confidence and actually feel like myself again. I am now looking forward to the future and hope to get full time work in the trade - something I would never have thought possible just a short time ago."

Frank [WORK PLACEMENT]

"We have been extremely happy with the works Fix It has undertaken to date for us both here at New Brook House and at Provident Works. I will have no hesitation in contacting you again for your services and to recommend your organisation to others."

Kim Holbrook

[PROPERTY MANAGER, NOTTINGHAM OFFICE SERVICES LTD]

"When I lost my job I found it difficult to get another and ended up on benefits. I was doing cash in hand work and going nowhere. I came here for a four week placement and really enjoyed the work. I later asked if I could volunteer with the team to help other people. After a while a paid position came up and I went for it. There was a lot of interest in the post but my previous experience saw me through. Fix It has really helped me. **Andy** [EMPLOYEE]"



2,400
kilometres
of linear walls
painted

48
people
improve their
confidence

Paint It is a high quality painting and decorating business working with corporate, statutory, third sector and private customers.

Paint It is contracted by Framework Housing Association to re-decorate all of its supported accommodation across the region.

By using a social enterprise that employs former service users, **Framework's tenants can see first hand how they too can change their lives by engaging with Paint It.**

paintit

"I was unemployed and hadn't worked for nearly 15 years when my children were growing up. I never thought that I would end up doing this type of thing but I have really enjoyed it. It has given me more confidence and encouraged me to do new things - I've even been out and done my driving test! I feel there are many different routes that I can take in the future. Before coming to Paint It I did not feel that I had those options."

Sarah [VOLUNTEER]



"I struggled to cope with unemployment and became very depressed and withdrawn. After that I started to offend. I came here originally on community service but, because I enjoyed it so much, I kept coming back. I was soon doing five days a week and even weekends. I felt like a different person. I am now working full time with Paint It and love it." **AJ** [EMPLOYEE]

"After being unemployed for over 2 years I attended a four week work placement with Paint It. When I finished my work placement I decided to stay on and volunteer as I feel it has improved my confidence and I have met some great new friends whilst working here. I have taken advantage of several training courses offered to me and I feel that now I am volunteering, I will be in a better position to be able to find employment. **Mark** [VOLUNTEER/WORK PLACEMENT]"

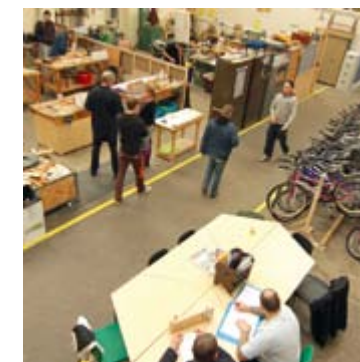
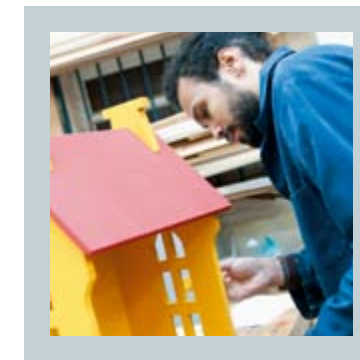


The Workshop is a lottery-funded, modern, well-equipped practical skills training centre in Bulwell, Nottingham. **Experienced tutors support people to learn a variety of practical skills.** Courses include wood craft, DIY and painting and decorating.

Woodpeckers, located in the Workshop, is a wood craft and recycling project that makes and restores bespoke items of gifts and furniture. **People can learn advanced carpentry skills and find an avenue for their creativity.**



theworkshop



"I have completed all the courses and now volunteer to help others. It is flexible, friendly and very supportive and I have enjoyed the experience of passing on some of what I have learned to others. It is really nice to build up a relationship with someone and to know that you are helping them to learn new skills and try new skills. I know that volunteering here will help me get the kind of work I want in the future."

Andrea [VOLUNTEER]

"I did the woodworking course and found it all very therapeutic; it gets me out of the house, helps me to learn new skills and meet new people. Above all it makes me feel good about myself and improves my mental health. If somebody had told me a few years ago that I would end up doing this I would not have believed them, but I really enjoy it here."

Ron [WOODPECKERS]

"I refer people over to The Workshop as it is an excellent way to learn new skills. One of my clients has really suffered from isolation throughout his life and coming on the courses has been a great tonic for his depression. The Workshop is such a great way for people to gain independence and grow in confidence."

Frank [SUPPORT WORKER, NCHA]

PERSON 2 PERSON

36,600
hours of
personal care
delivered

241
people gain
sector specific
skills

Person 2 Person is a domestic care and social inclusion agency that works with vulnerable clients and their carers in their homes. Person 2 Person offers personal support with getting up or going to bed, washing and dressing, shopping and preparing meals. It also offers companionship services and holistic services such as massage, hair dressing and relaxation techniques.

There has been enormous growth in the business during 2012. We now employ more than 60 staff, after starting with just 30, and we support more than 100 clients, which has grown from 60.

Choice and dignity is at the heart of everything Person 2 Person does.



"Working at P2P happened at a really good time for me.

I had experienced issues with my mental health a few years before and enjoyed the experience of helping others.

I started in 2011 as a Social Inclusion Worker. This involved helping vulnerable people back into society and moving forward with their lives by breaking down and reducing their personal and social barriers.

"Working there gave me the know how to move on to my next role. The whole experience was a good pathway towards achieving what I wanted to achieve with my career. That's the good thing about being involved in P2P, it is not just a job but a genuine career path for people who want to follow it." **Jamie** [EMPLOYEE]

"My mental health team suggested Person 2 Person so I looked into it and found it was the right support network for me. My support worker and Person 2 Person has been there through that transition of moving from supported living to my first independent living in six years. They helped me to do up my flat, helped me get in touch with the people necessary to sustain my mental health to a level that means I can live independently."

Charlotte [CLIENT]

"I have used this service for 14 months after my social worker recommended it to me. I get help around the house, do a lot of walking and sometimes go to cinema. I'm living on my own and away from my mum but being able to do so is a great joy for me." **Dwayne** [CLIENT]



10,400
vinyl records
sold

27
people appreciate
good music and
learn the skills to
progress

The **music EXCHANGE**

The Music Exchange is a thriving independent record store collaborating with and supporting Nottingham's local music scene.

Since being established in July 2009, The Music Exchange has evolved from its humble beginnings selling second hand CDs and vinyl and is now situated in the heart of Nottingham's newly established Creative Quarter.

In recognition of its achievements The Music Exchange was nominated for Independent Record Store of the Year in the recent Music Week Awards, as well as featuring in the Observer's '10 of the Best' independent record stores in the UK.



"Being off work for so long because of illness really dented my self confidence and made me worried about returning to employment. The Music Exchange is a great place to volunteer because it allows me to ease myself back into work and get used to a regular routine again. The social side is also really good for me and helps me to build up my confidence again. I also love music so it is perfect for me."

Gary [TRAINEE]

"The Music Exchange is more than just an independent record shop. We ensure that we provide a safe environment for individuals who have experienced a period of unsettled life to rebuild their self esteem whilst gaining invaluable retail experience." **Brian** [MANAGER]

"From the gorgeous logo on its window to the ample shelves of stock, The Music Exchange is a trendy record-buyer's dream. Custom is booming too, but this isn't a conventional store. It's a social enterprise teaching retail skills to homeless, vulnerable and out-of-work people."

Jude Rogers [THE OBSERVER]

Finance

Person 2 Person

JANUARY 2012 TO MARCH 2013 [£000's]	INCOME	EXPENDITURE	RESULT
Person 2 Person	£447	£449	(£1)
TOTAL	£447	£449	(£1)

EVE Estate Management

JANUARY 2012 TO MARCH 2013 [£000's]	INCOME	EXPENDITURE	RESULT
Management	£53	£58	(£5)
Paint It	£55	£49	£6
Fix It	£68	£89	(£21)
Workshop	£145	£128	£16
Woodpeckers	£8	£6	£2
Bike Club	£45	£348	£12
TOTAL	£374	£363	£11

EVE Catering

JANUARY 2012 TO MARCH 2013 [£000's]	INCOME	EXPENDITURE	RESULT
Management	£12	£49	(£38)
Bitesize	£77	£88	(£11)
Barista	£282	£314	(£33)
TOTAL	£370	£451	(£81)

The Music Exchange

JANUARY 2012 TO MARCH 2013 [£000's]	INCOME	EXPENDITURE	RESULT
Management	£22	£22	£0
The Music Exchange	£78	£80	(£2)
TOTAL	£100	£102	(£2)

Outram Sreet

JANUARY 2012 TO MARCH 2013 [£000's]	INCOME	EXPENDITURE	RESULT
Management	£22	£22	£0
Outram Street Arts & Media Studios	£63	£63	£0
TOTAL	£85	£85	£0

GRAND TOTAL	£1,377	£1,450	(£73)
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Social returns

163 people in work training opportunities created
107 vulnerable clients supported

276 people in work training opportunities
139 vulnerable and unemployed people undertook work placements
1 apprenticeship
19 people into employment

25 people in work training opportunities
59 vulnerable and unemployed people undertook work placements
20 people into employment
1 local football team sponsored

21 vulnerable and unemployed people undertook work placements
6 people into employment

81 people increased their skills
9 vulnerable and unemployed people undertook work placements
1 person into employment

News...



Fred Rooth



Woodpeckers team

2012



In 2012 EVE Trades' parent charity Framework held an event to celebrate its dedicated staff and volunteers.

Framework commissions regular bespoke work from Woodpeckers, including the mahogany wooden awards for the AFTAs, which were individually hand crafted by the team at Woodpeckers.

The AFTAs buffet was provided by Bitesize and Fred Rooth, the volunteer driver at Bitesize, won the Volunteer of the Year 2012 award. Fred has given his time selflessly to the business for the past five years and thoroughly deserved his award.

MusicWeek
Awards 2013 Finalist

The Music Exchange nominated for a top national award

The Music Exchange, whose customers include fashion designer Sir Paul Smith, was named as a finalist in the best independent retailer category in the Music Week Awards 2013.

Manager Brian Mutton said: *"We pride ourselves not only on the good work we do for the community but above all on the excellent service we give to customers and this nomination is testament to that service. Our volunteer staff each have their own issues that they want to overcome. What they all share, however, is a passion for and a good knowledge of music."*



The Music Exchange sells a wide array of goods, including new and second-hand vinyl, books and home wear and is based on Stoney Street, Hockley, Nottingham.

Catering for The Lord Lieutenant

Southwell Minster was the setting for the inauguration of the Lord Lieutenant last summer and Bitesize provided afternoon tea for the 300 people who attended.

Later on in the year Bitesize served 500 of the Lord and Lady Lieutenant's guests with mince pies and mulled wine at a Carol Concert in aid of the NSPCC.



Barista @ The Grange sponsors local football team

Barista @ The Grange came to the rescue of local under 14s football team, Woodthorpe Rangers, earlier in the year.

The newly formed team were struggling to compete with the bigger clubs in the area as they had plenty of willing players but no kit. Barista @ The Grange paid for a fantastic new kit, including one for their mascot, all emblazoned with the Barista logo.



EVE Trades launches new website

The website can be found at www.evetrades.co.uk



Woodpeckers spotted in Southwell Minster

In 2012 Woodpeckers were approached to design the nativity scene for Southwell Minster. The figures, created from wood donated by a local builder's merchant, were stunning and the Minster has said that they will be used for years to come.

Woodpeckers gifts can be found at Southwell Minster's Spring/Summer Fare.



Bike Club awarded £200,000 Big Lottery boost

More than 600 vulnerable people will be given the opportunity to develop life-enhancing skills, experience and friendships at



EVE Trades' Bike Club. Clients, with support from staff and volunteers, can recycle and recondition donated and abandoned bikes before selling them on.

The award of £204,106, allows for the continued employment of the project coordinator, a new trainee post, engagement with more volunteers and the development of several community hubs across the East Midlands.

EVE Trades Chief Executive Claire Eden said: *"This funding will support the Bike Club over the next three years, helping people to learn new skills, increase confidence, decrease isolation and progress to further training and employment opportunities."*

Contact details

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The Workshop

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All the local labels and bands who have supported The Music Exchange
DHP
Confetti Institute of Creative Technology
Take Over Radio
Southwell Minster
John Cawley Joinery
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...and our staff, volunteers and customers.

